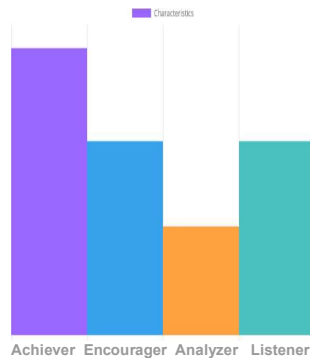


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**Survey Taken: Fri Dec 31 2021**



### Achiever

Doer, Optimistic, Confident, Direct, Independent, Entrepreneur, Leader, Decisive, Tenacious

### Encourager

Optimistic, Friendly, Fun, Imaginative, Colorful, Charismatic, Positive, Cheerleader, Entertainer, Passionate

### Analyzer

Organized, Conscientious, Methodical, Creative, Detailed, Analytical, Perfectionist, Factual, Introspective, Inventive

### Listener

Relaxed, Agreeable, Peaceful, Careful, Peacemaker, Calm, Easy going, Quiet, Friendly, Mediator

The bar chart is a proprietary visual representation of a candidate's traits. The chart is designed to assist the interviewer to quickly observe a candidate's traits, which are supplemented in detail by the narrative. Everyone has these traits; some are stronger, others less dominant. The interviewer may wish to explore each of these traits in more detail. The bar chart and the narrative are designed to work together to support the interviewer.

### Achiever

**An Achiever trait** typifies a person who has a natural tendency to lead a group of people. Some of the world's greatest leaders are achievers. The candidate is a highly competitive person. The candidate is strong-willed and determined to win at all cost. The candidate is verbally direct with people and feels this is the best way and most respectful way to communicate to others. However, others may see the candidate's verbally direct style as abusive. Since the candidate is the best at making quick and decisive decisions, the candidate must be careful of the candidate's tendency to be too impulsive.

The candidate is highly ambitious, likes being independent, and possesses the confidence that the candidate can accomplish anything, run anything, and lead any group of people. As such, the candidate possesses the tendency to accomplish great feats, be inventive, creative, and innovative. Because the candidate has a high tendency to be right all the time, the candidate also possesses the tendency to be extremely argumentative. The candidate is bold and "won't give up" attitude allows the candidate to be the best candidate to be entrepreneurial, lead a company, and provide quick decision in tough situations.

### Encourager

**An Encourager trait** typifies a person who is people-oriented, talkative, charismatic, enthusiastic, adventuresome, entertaining, encouraging, highly positive, a team player, and attracts many friends easily. The candidate has a tendency in each of these areas. The candidate has a slight propensity for being a people-oriented person. The candidate has a tendency to be a talkative and chatty person. The candidate may be seen by others as a charismatic and up-beat person who enthusiastically lights up the room when the candidate walks in. When it comes to being the entertaining life of the party, the candidate is usually not interested.

The candidate may be adventuresome, but the candidate is on the middle of the scale. The candidate has a reasonable tendency to be known for their ever-present, highly positive demeanor and a desire to be an encouragement to everyone. The candidate is a team player, but the candidate also tends to occasionally have a desire to work alone or independently. The candidate can lead others, but it is not the most important thing to them.

## Analyzer

**An Analyzer trait** typifies a person who is fact-driven, deeply analytical, detail oriented, introspective, artistic, perfectionistic, and prone to mood swings. The candidate has a tendency in each of these areas. This means the candidate has a tendency for being artistic. The candidate has a slight passion for details in how things work and operate. The candidate has a propensity for being a perfectionist. Facts are important, but the candidate doesn't need all the facts before the candidate begins a new project. The candidate has a slight concern with things being neat and tidy at home, on their desk, or on their computer desktop.

The candidate has a need to adhere to policy, but can overlook it if there's a better way. Accuracy is important to the candidate, but the candidate can overlook some mistakes so long as the job gets done. The candidate is usually skeptical about new ideas or new concepts and very seldom has mood swings.

## Listener

**A Listener trait** typifies a low key, calm, peaceful, person with outstanding listening skills and a quiet demeanor. The candidate possesses a modest tendency in these areas. The candidate can be a good listener. The candidate likes to vocalize their opinion with a reasonable desire to hear from others first. The candidate has friends, but the candidate's tendency to remain loyal and keep those friendships going for a lifetime is only slight.

The candidate is occasionally vocal about things and has a slight tendency to remain quiet in an open, opinionated discussion. The candidate may be characterized by others as a laid back, calm, cool, and relaxed individual. The candidate has a tendency to calm things down when they get out of control. The candidate also has a reasonable tendency to stay calm. The candidate has a moderate desire to do everything humanly possible to avoid conflict, keep the peace, and make sure everyone around them remains happy.